



# ASIAN INDUSTRY B2B

FEB. 1, 2018 VOLUME 2 ISSUE 2

## FOUNDER'S MESSAGE

### DEAR AIB SUPPORTERS,

Hope your first month was a prosperous and productive kick off to the new year. We are so proud of the successful January kickoff where we had another robust attendance at Coldwell Banker George Realty in Alhambra, featuring Bob Wilson, CEO of H Saga Int'l. He inspired us with the secret ingredients of taking a business from a small business to enterprise growth.

This month, as with every six months, we will take a second to breathe and reflect on our 5 successful events. When we return in March, it will be a new phase of AIB, where we truly focus on the Business 2 Business aspect of adding value to our supporters, such as educational and resource support for our local businesses. We will hammer these details out and I will report back on our next newsletter. Our event is set for March 14th at the Wells Fargo Puente Hills branch (City of Industry), where we will feature the Chinese Historical Society (through Eugene Moy, who will speak) and Mayor Betty Tom Chu, founder of East West bank. We will also have a special segment around

the tax bill on businesses.

As usual, we will continue our charitable works, and my hope is to ramp that up. If anyone wants to be a leader for a specific cause, please reach out to me, and you will have AIB's volunteers to come together and help your cherished cause.

We are also refining our tracking systems of all that contribute to us and I encourage you, if you're on the sidelines, to get involved. It starts by reaching out to me ([marc@mangus-finance.com](mailto:marc@mangus-finance.com)) or Christine and we will guide you to utilizing your heart and skills towards productive endeavors

See you on March 14th. Please come with your energy, your heart and ideas, to meet the great speakers and supporters of AIB.

**MARC ANG**  
**AIB FOUNDER**



# OUR JANUARY MIXER WAS A SUCCESS!

THANK YOU TO EVERYONE WHO ATTENDED OUR EVENT!

January's kickoff event was another special time and success. With over 60 in attendance, we had three amazing speakers, led by Bob Wilson, CEO of H Saga Int'l, who flew all the way out from Memphis to join us. He spoke on key habits that ensure success in a growth phase of the business, encouraging us to discern the right talent through the creation of wolf packs, getting buy-in from the team, and enjoying the fruits of those sacrifices and loyalty.



(Our leadership team together with Bob Wilson)

It was also a blessing to have Shawn Herz speak on Asian Pacific Islander mental health issues. So many times these issues are swept under the rug due to shame and that's a huge disservice because the problem never really goes away. Finally, Mark Meuser inspired the audience with his straightforward realities on the voter election integrity issues in the state of California, as well as the importance for people in the API community especially us business owners, to get out and vote.

Many thanks to our leadership team member, Tammy Fox, and Coldwell Banker George Realty for making this event happen and providing us this great venue to host our wonderful professionals. And to Antao Chien, our leadership team member, for sponsoring the great food, which included delicious meatballs and sandwiches. Also, Duane LaCour for bringing homemade casserole and other delicacies. Thank you to Merwyn Montenegro and the Tri County FilAm chamber for sponsoring beverages.



(A sneakpeak of the delicious food we had during our event)



(Special thanks to Coldwell Banker George Realty for providing us with this wonderful venue)



# UPDATES:

## NEW PARTNERSHIPS:

In the last month, we strengthened our partnerships with Southern California Edison and the Vietnamese American Chamber of Commerce in Orange County through our friend, Troy Nguyen, by attending their board inductions. We are also forging new partnerships with the Cambodian community. Marc Ang and Berney Duan also attended the Asian American Expo, where we met many Asian Businesses. On February 22nd 10 am, we are supporting Andy Tien's Pasadena Credit Union's seminar for financial literacy. We hope to see everyone there. Flyer included in this newsletter.

## CHARITABLE EVENT:

Marc Ang, Lany Indrawati, Russell Reneau and Sherill Franklin all showed up to help produce over 200 hygiene packs and dozens of birthday packages for the children in need in San Bernardino. Santa Claus Inc's year round service, Youth Enrichment Services, works hard all year long to produce basic necessities for our poverty stricken children and families in the San Bernardino region. Special thanks to Executive Director Karen DiCarlo, Development Director Tracylyn Sharitt and Volunteer Leader Sandra Lourenco, for always highlighting our volunteer efforts on their site and Facebook. We are so blessed to have this partnership.

## PLEASE NOTE:

Everyone interested in helping out our charities, which are featured on our website, should reach out to [marc@mangusfinance.com](mailto:marc@mangusfinance.com). There are opportunities to help Santa Claus Inc, Words of Comfort Hope and Promise, Boy Scouts, Talk About Curing Autism and other charities with a lot of year round programs.

## CALL TO ACTION

### CULTURAL

We are still compiling stories of great Asian role models, whether someone who has achieved great things in the community or made a significant impact. Even a great father or mother who has overcome odds to survive in this country makes a great story. Once a month, I will feature a great story, so please send your submissions to [marc@mangusfinance.com](mailto:marc@mangusfinance.com).

### CHARITABLE

Please join us on **February 9th** in Disneyland to help out our families with autism. If you are a family with autism, you are eligible for free tickets (limit: 10 overall), so let us know right away if you'd like to get the free admission.

On **February 13th**, we will be having a Valentines Package for the Troops Volunteer event, from 10:30am to 2:00pm in San Clemente.

On **March 2nd**, we return to Santa Claus Inc, to help with Easter packages. Come join us then.

# EVENT RECAPS:



**BOB HUFF PRESS  
CONFERENCE**



**VIETNAMESE  
AMERICAN CHAMBER  
NIGHT WITH TROY  
NGUYEN**



**SANTA CLAUS  
VOLUNTEER DAY**



## POLITICAL



This month, Marc Ang and Jimmy Liu attended Bob Huff's Congressional run press conference and kickoff. Bob is running for the 39th Congressional seat being vacated by Ed Royce, in a district that is equally winnable for both Republicans and Democrats. Bob's support in the LA community runs deep evidenced by many elected officials were in attendance. This included one of our friends and venue sponsors, Cory Moss, who is also the Mayor Pro Tem of Industry. Our next month's speaker, Mayor Betty Tom Chu of Monterey Park, and Walnut city councilman Eric Ching both spoke. Eric gave a heartfelt speech, in light of the recent loss of his wife from a fatal accident on the 60 freeway. Our thoughts and prayers go out to him during his grieving process. Betty gave an energetic speech highlighting Bob's 21 years of public service and integrity and responsiveness as the State Minority Leader in the California Senate.



Cultural | Charitable | Quality Professionals

# ASIAN INDUSTRY B2B

## MONTHLY MIXER

every 2nd Wednesday



### MARCH 14, 6PM-8PM

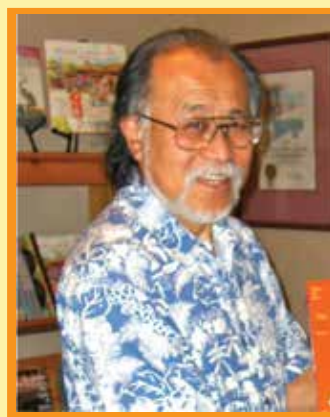
17799 E Colima Rd,  
City of Industry, CA 91748

**Celebrating Chinese American History and  
Business with Special Guest Speakers:**



**Hon. Betty Chu**

Founder of East West  
Bank, Former Mayor of  
Monterey Park



**Eugene Moy**

Chinese Historical  
Society

**Complimentary appetizers & beverages.**

**RSVP  
REQUIRED  
TO ATTEND!**

**Marc Ang**  
818-577-5576  
[marc@mangusfinance.com](mailto:marc@mangusfinance.com)

**Venue Hosted By:**

Wells Fargo

**Food Sponsor:**

Wells Fargo



**Marc Ang**  
AIB Founder



**JOIN US**

**Thursday, Feb. 22  
10AM-11:30AM**

**John Muir High School  
1905 Lincoln Ave, Pasadena, CA 91103**

## **Student Run Credit Union Branch GRAND OPENING - Ribbon Cutting Ceremony**

**Join us for Networking, Photo Opportunities, Branch Tour, and John Muir High Campus Tour!**

The goal of the Business Academy is to give students real world work experience. We want to take the learning out of the classroom and have students apply their skills in the real world.

John Muir High School is excited to partner with Pasadena Service FCU. PSFCU has strongly supported JMHS' academy the last two years by coming in to do resume reviews, mock interviews, and career fairs.

This program allows students to get work experience, acquire skills in finance, and have access to great adult mentors. The students will eventually teach financial literacy to other students at Muir through workshops and presentations. There is a real need for financial education whether students stay in business or not.

The students will learn to interact with customers, work in a business environment and leave John Muir better able to succeed in the real world.

**877-297-4707 • [www.mypsfcu.org](http://www.mypsfcu.org)**